



## **INVITATION FOR EXPRESSION OF INTEREST TO LEASE STORAGE FACILITIES AT MANGALORE PORT**

(EOI Published in Time of India dt. 22.06.2026)

### **1) About HINCOL**

Hindustan Colas Private Ltd. (HINCOL) is a 50:50 Joint Venture Company of M/s Hindustan Petroleum Corporation Ltd., A Govt. of India Enterprise and a major Oil Company in India & Colas SA, France, world leader in construction and maintenance of Transport Infrastructure.

The Company was set up in 1995 to design, develop, manufacture & market various Bitumen derivatives used for Road/Air Field construction and other applications in India. HINCOL owns and operates ten manufacturing facilities across the country. All Plants have been assessed for complying with the requirements of International Standards to design, develop, manufacture & supply of Bitumen Emulsions, Modified Bitumen and other value added Bituminous Products as per ISO 9001/14001 & OHSAS 18001. The QC Laboratories attached to the Plants and R&D Centre are certified by the National Accreditation Board for Testing and Calibration Laboratories (NABL), a Constituent Board of the Quality Council of India for Mechanical Testing in accordance with ISO/IEC 17025:2005.

HINCOL has been in the forefront of promoting several new Products & Technologies in India and has been an active Member of the Bureau of Indian Standards (BIS) Committee on Bitumen, Tar & their Products (PCD 6) involved in developing Standards & Specifications and associated with the Indian Infrastructure Industry in close association with Central & State Govt. Agencies.

HINCOL manages its Business Processes through an ERP Platform (SAP) to provide an integrated view of all activities including Quality. Quality control is administered in 3 stages namely, Raw materials, In-Process and Finished Products. The Bill of Materials (BOM) are standardized in SAP for ensuring uniform quality across the Plants/Batches manufactured.

HINCOL is a Board-Managed Company and strictly adheres to good corporate governance practices including well laid-out Policies on Code of conduct, Internal Audit & Controls, Quality, HSE, Risk-Management, Corporate Social Responsibility, etc and diligently complies with all the applicable laws & regulations of the land. Considering the credentials and long track record of excellence especially in the areas of quality, front-end technology, end-to-end customer service delivery, logistics capability and business ethics, several Central/State Govt. Agencies, Private Customers and Consultants recommend HINCOL as a 'Preferred Supplier'.

HINCOL owns state-of-the-art Import Terminals at Haldia (West Bengal) and New Mangalore Ports. Both Terminals provide good connectivity to many States and are well equipped to receive cargo thru dedicated, heat-traced Pipelines. HINCOL plans to lease out a part of the storage capacity (Total ~20000 MT) at New Mangalore Port Terminals for a period of 1-3 years. Expression of Interest is invited from established, experienced and bonafide Manufacturers/ Suppliers/ End-Users/Traders for short to medium term leasing of the above storage capacity.



2) **Brief information about Terminal facilities**

SI	Particulars	Mangalore Terminal
1	Address	Plot P1, Near NMPT KK Gate, Panambur Beach Road, Panambur, Mangalore, Karnataka-575010
2	Location	Near New Mangalore Port Trust
3	Products	Bitumen/Edible Oil
4	Distance from Jetty	Approx. 850 m.
5	Jetty connectivity	Jetty No. 5
6	Pipeline	Insulated, heat traced
7	Total Tankages	35000 MT
8	Tank Capacities	3770MT / 3532MT/1567MT
9	TT Gantry	8 Bays
10	Gantry Length	Approx. 18 M X 4.75 M
11	TT loading capacity	Approx. 1000 MT /Shift
12	Weighbridge	100 MT (In-line)
13	Qty. Measurement (In)	Flow Meter/Radar Gauge
14	Qty. Measurement (Out)	Flow Meter/Weighbridge
15	Heating	Electric / Thermic Fluid
16	Power Supply	Grid / DG Back up
17	Working Days*	Monday to Saturday
18	Lease Period (Years)	1 (Min.) – 3 (Max.)
19	Product Insurance	Lessee
20	Terms & Conditions**	As per standard agreement

\* Marine operations (24x7). Tanker Loading on normal operating hours excluding Sundays, Public & Company Holidays

\*\*Standard agreement shall be made available to shortlisted parties Post Pre-Bid Meeting



### 3) General conditions & instructions for the EOI

- a) Please submit the EOI duly signed on all 7 Pages by the Authorised Signatory of the Firm/ Organization via email to [corporate@hincol.com](mailto:corporate@hincol.com) **latest by 06.07.2026**.
- b) EOI received after the Submission Date i.e. 06.07.2026 will not be considered.
- c) HINCOL will treat all information received from Bidders as confidential and may at any time request additional information, clarification, or confirmation.
- d) The proposal and attachments should be sent in PDF format thru a single e-mail.
- e) Bidder shall bear all costs/ expenses incurred in relation to submission of this EOI.
- f) Only Bidders who are shortlisted will be intimated by HINCOL for next steps.
- g) Proposed Storage Capacity to lease out: Mangalore (~20000 MT).
- h) Contract: Bidder will enter into a standard terminal use agreement with HINCOL.
- i) Potential charges include (a) Tank Hire (b) Thruput & (c) Tank cleaning. Additional charges shall be levied for services requested by Bidders like Invoice/Document Assistance, Office space, Product Testing & Certification, Transportation to Customers thru Road TTs, etc.
- j) Storage capacity offered to Bidders is on exclusive basis and sub-lease is not allowed. All contracts and transactions shall be on 'Principal (HINCOL) to Principal (Bidder)' basis.
- k) HINCOL shall not accept cargos sourced from countries banned by the Govt. of India.
- l) HINCOL retains sole & absolute right in assessment & determination of the outcome of EOI.
- m) HINCOL reserves the right to change any aspect of, or cease this EOI, altogether.
- n) HINCOL reserves the right to accept or reject any EOI without assigning any reason.
- o) Any Bidder who submits an EOI in response to this request agrees not to make or pursue any claim against HINCOL or any of its representatives for or in connection with this EOI.
- p) This EOI or any communication made between HINCOL and the Bidder shall not constitute an agreement or commitment between HINCOL and the Bidder.
- q) All Bidders who submit EOI in response to this request will be deemed to have fully agreed to the above conditions and instructions.
- r) All matters concerning this EOI shall be governed by the applicable laws of India and the Jurisdiction shall be the Hon'ble Courts of Mumbai City only.

#### 4) **Short-listing of Bidders**

Shortlisting of bidders shall be carried out by HINCOL basis following criteria:

- a. Nature of Business carried out by the Bidder.
- b. Proven experience, track record and capability of the Bidder.
- c. Financial strength and market credentials of the Bidder.
- d. Quantity of Tankage and Lease period proposed by the Bidder.
- e. Applicability or otherwise of GO – NO GO items (Part E – Page 7).

Should you have any questions or require any clarifications regarding this EOI, please email us at [esajikumar@hincol.com](mailto:esajikumar@hincol.com)

Thank you for your support to HINCOL and we look forward to receiving your information.

5) **Format for submission of EOI**

< TO BE PRINTED ON THE OFFICIAL STATIONERY/LETTERHEAD OF THE BIDDER >

Ref.:

Date:

To

**HINDUSTAN COLAS PRIVATE LIMITED**  
**HINCOL House, B-601, Marathon Futurex Building**  
**NM Joshi Marg, Lower Parel**  
**Mumbai – 400 013, Maharashtra, India**

Dear Sir,

**Subject: Expression of Interest to lease storage facilities of HINCOL at Mangalore Port**

With reference to EOI published in the 'Times of India' Newspaper on 22.06.2026, we hereby express our interest to lease storage facilities at Haldia/Mangalore Ports and submit our credentials as under:

**PART A: COMPANY (Bidder)**

Name of the Firm/ Organization	
Address of Registered Office	
Type of Organization	Govt./ Public/ Private Ltd. Company / Others (Please specify)
Corporate Identity Number (CIN)	
PAN Number	
GST Number	
Year of Establishment	
Website Address	
Name of Directors/Key Personnel	1) 2) 3) 4)
Details of Key contact Person	Name: Designation: Tel.: E-mail:

**PART B: FINANCIAL** (Please fill all data in your local currency)

1. Financial Year	2022-23	2023-24	2024-25
2. Turn over			
3. Net worth			
4. Debt Equity Ratio			
5. Bankers			
6. Credit Rating, if any			

(Please attach self-attested supporting documents for the above information).

If Calendar Year, please provide details of 2023, 2024 and 2025.

**PART C: BUSINESS**

1. Nature of Business	Manufacturer / Supplier / End-user / Trader
2. Company Profile & Business Activities	
3. Geographical spread of Operations	
4. No. of years in Business	
5. Manufacturing Facilities, if any	
6. Relevant experience in similar activities	
7. Existing Tankages Owned/hired (if any)	
8. If Bidder is End-User, specify usage	

**PART D: REQUIREMENT** (Please tick appropriate choice)

1. Tankage required at	Mangalore
2. Tankage required for storing (Please mention product name)	
3. Annual volume forecast (in MT)	
4. Tankage Required (in MT)	
5. Period of Lease Required (In years)	
6. Additional Requirements, if any	a) Office Space b) Invoice/Document Assistance c) Product Testing & Certification d) Delivery of Product thru Road TT's

**PART E: GO- NO GO ITEMS**

1. Has the Firm been debarred/ blacklisted by any Central/State Govt. Agencies/PSUs/ Institutions/ Autonomous organizations?	Yes / No
2. Is Bidder under liquidation, court receivership or similar proceedings?	Yes / No
3. Has Bidder ever defaulted in Repayment of Bank Loans or Govt. Taxes?	Yes / No
4. Has any KMP of Bidder convicted ever for a crime in the Courts of India?	Yes / No
5. Has IEC of the Bidder blocked ever by DGFT for non-compliance?	Yes / No

Place:

Signature of Applicant  
(Authorised Signatory) & Company Seal